

Partnership in Competitive Reviews



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What is the Benefit of a Partnership in Competitive Reviews?

- The Program Office and Grants Office both bring their expertise early in the review to avoid issues before or after selections are made.
- GMD performs its due diligence before or after recommendations are made -- avoid last minute issues and helps GMD more quickly process awards.



Goals for Working Collaboration

- Not a requirement, but our goal is to increase our working relationships between GMD and the Program Offices
- Increase our participation in the panel review and negotiations process to avoid issues after recommendations are made.
- Improves our processing times. We had over 2200 grants to process, with the majority being processed in June through September.



Success Story - EPP



Competitive Review Panel with the Education Partnership Program (EPP)

- After recommendations were made, the Grants Specialist pre-reviewed each application
- Participated in the negotiation meetings with each recipient
- Provided a review between two recipients close in scores to assist the FPO in making a decision
- Successfully awarded the grants in a matter of days to be announced at a Forum conference

Success Story-ARRA



NMFS Habitat Conservation Program under the American Recovery and Reinvestment Act (ARRA)

- Participated in the panel meeting by answering administrative questions, as needed
- Participated in negotiations with the applicants based on review and selections
- It provided the Specialists the opportunity to shadow the FPO's
- Provided the Specialists a greater understanding of the program



Success Story - BOC


- Bureau of the Census (BOC) in September 2016
- Reviewed 8 applications that scored 80+ according to the evaluation criteria
 - Performed due diligence (Do Not Pay, FAPIIS, SAM, Audit)
 - Reviewed the budget
- Provided assistance by answering questions and problem solving with the Federal Program Officers
- Quickly processed recommended awards

Other Examples of a Working Collaboration

- GMD participation in FFO reviews (in place)
- GMD participation in FPO meetings
- FPO participation in GMD Meetings
 - GMD Brown Bags
 - GMD Workshops
- GMD co-location



Co-location

- Face-to-face relationship helps to improve workflow 
- Increases responsiveness
- FPO tends to be more comfortable asking questions
- Broadens understanding of the program for the specialist and administrative tasks for the PO
- Success Story – OAR Sea Grant
 - Co-located once a week
 - Participated in weekly staff meetings



Why Collaborate?

Make Decisions

Build Trust

Surface Perspectives

Review

Share the Vision

Interaction

Share Information

Share Work

Solve Problems

Build Consensus

Socialize

Collaboration is Essential

No one has all the

- Resources
- Experience
- Knowledge



To do the job alone!!



**KEEP
CALM
AND
START
COLLABORATING**



Questions?