

*Overview of NITAAC's Government-
Wide Acquisition Contracts (GWACs)*

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Office of Logistics and Acquisition Operations, Office of
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Overview

- NITAAC's Government-wide Acquisition Contracts (GWACs)
- CIO-SP2i and ECS III Sales Analysis
- NITAAC Points of Contact

NITAAC's GWACs

- Chief Information Officer–Solutions and Partners 2 *Innovations* (CIO-SP2i)
 - Clinical Support, Research, and Studies
 - Support
 - Outsourcing
 - IT Operations and Maintenance
 - Integration Services
 - Critical Infrastructure Protection and Information Assurance
 - Digital Government
 - Enterprise Resource Planning
 - Software Development
- Image World 2 *New Dimensions* (IW2nd)
 - Network Communications and Enabling Systems for Document Retrieval and Imaging
 - Products and Services Database Management Systems
 - Clinical, Biological, Radiological Image Processing
 - Document Conversion and Electronic Storage
 - Administrative Correspondence Workflow
 - Electronic Document Management
 - Solutions Based Imaging Systems
 - Data Management & Storage
- Electronic Commodities Store III (ECS III)
 - Commercial-Off-the-Shelf (COTS) Software & Hardware
 - Software Documentation
 - Hardware Maintenance
 - Warranty Services
 - Peripherals

NITAAC GWAC Features



- Proven, Tested Vehicles
 - Easy to Use
 - Quick to Award
 - Not Protestable
- Satisfied Clients that Return Again and Again
- Up-to-date Offerings
- Availability of Preferred Customer Status
- 91 of 131 primes (70%) are small businesses

Vehicles	CIO-SP2i	IW2nd	ECS III
Contract Type	Task Orders	Task Orders & Delivery Orders	Delivery Orders
IT Acquisition	IT Services & Solutions	IT COTS Hardware & Software; Integrated Systems, Services, & Solutions	COTS Hardware & Software
Number of Contractors (Primes/Subs)	44 Primes 627 Subs	24 Primes 230 Subs	63 Primes
Life Span	12/21/00-12/20/10 (10 Yrs.)	12/21/00-12/20/10 (10 Yrs.)	11/26/02-11/25/12 (10 Yrs.)
Contract Ceiling	\$19.5 Billion	\$15 Billion	\$6 Billion
Award Time (Work Days)	7-28	Task Orders: 7 - 21 Delivery Orders: 7 - 10	1-3
Fee	1% for Large Business, Sliding Scale Incentive for Small Business	1% for Large Business, Sliding Scale Incentive for Small Business	1%
Management Features	Directed and Assisted Orders, Task Order Tracking, Web-Based Information	Task Order Tracking, Web-Based Information	Web-Based RFQ System

Legend	
COTS	Commercial-off-the-Shelf
IT	Information Technology
RFQ	Request for Quotation

National Institutes of Health
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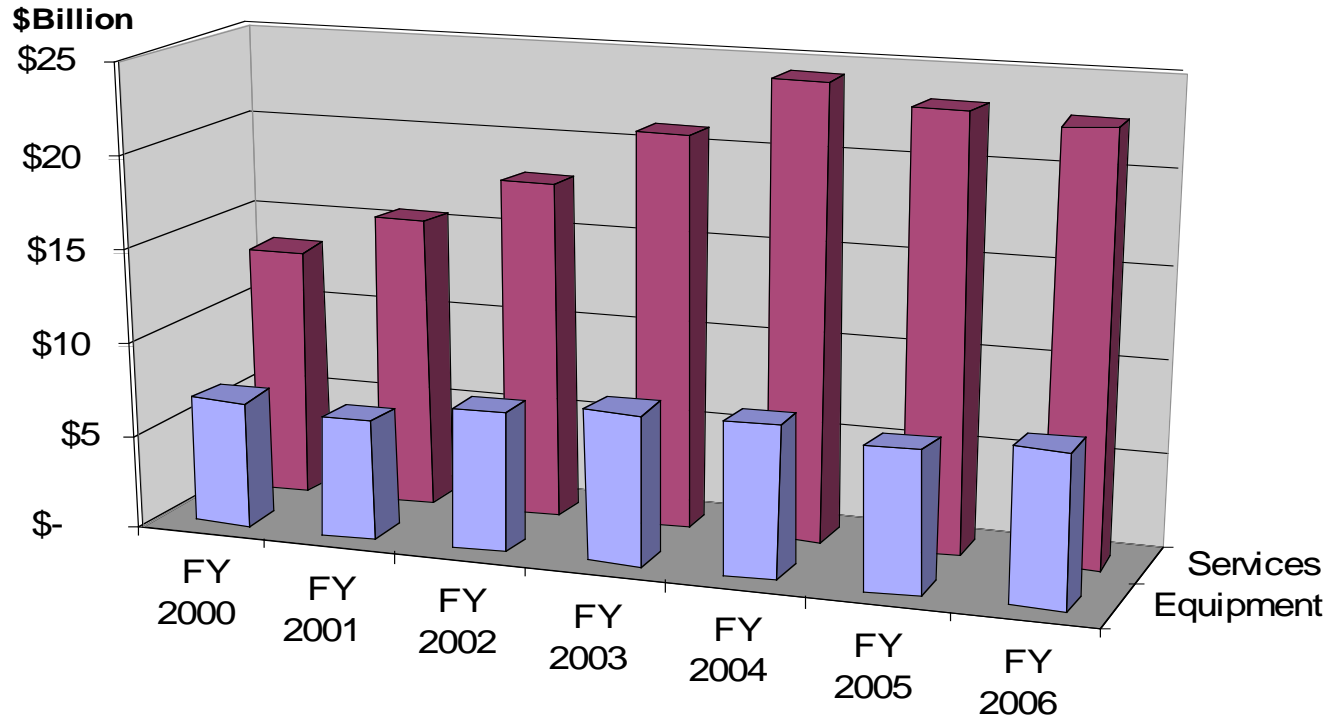
Market Share Analysis –

CIO-SP2i & ECS III



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Total Federal IT Spending



	FY00	FY01	FY02	FY03	FY04	FY05	FY06
Equipment (\$B)	6.8	6.4	7.6	8.1	8.2	7.6	8.2
Services (\$B)	13.5	15.7	18.2	21.2	24.4	23.4	22.9

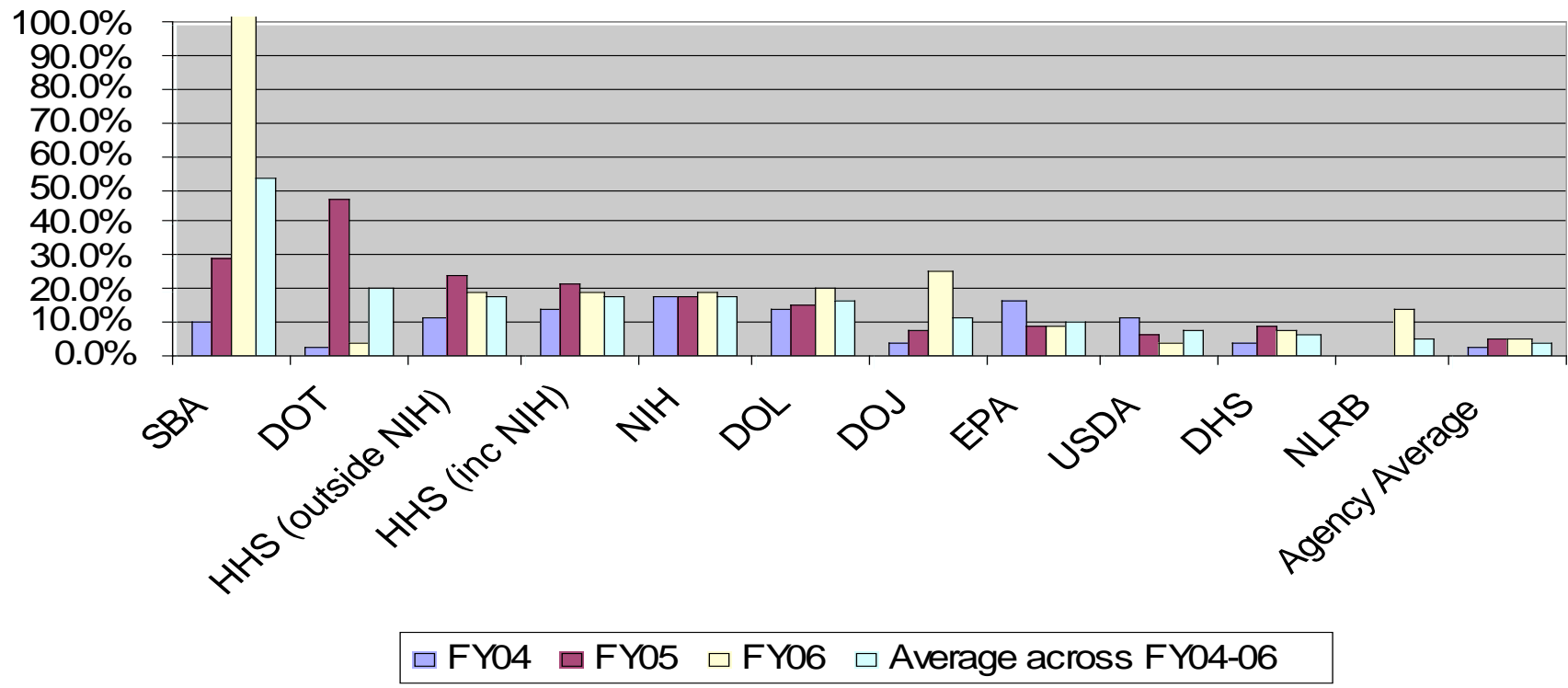
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CIO-SP2i

Agency	Total IT Services Spending (FY04-FY06)	Total CIO-SP2i Ceiling (FY04-06)	CIO-SP2i % of Spending
DOD	\$ 38,571,427,222	\$ 629,021,044	1.6%
HHS (inc NIH)	\$ 5,379,201,105	\$ 1,003,039,400	18.6%
DHS	\$ 4,801,997,896	\$ 330,698,949	6.9%
Treasury	\$ 3,289,784,399	\$ 14,419,156	0.4%
HHS (outside NIH)	\$ 2,911,595,735	\$ 543,204,932	18.7%
NASA	\$ 2,729,329,927	\$ 33,427,070	1.2%
NIH	\$ 2,467,605,370	\$ 459,834,468	18.6%
GSA	\$ 2,165,835,490	\$ 5,614,444	0.3%
DOJ	\$ 1,639,045,947	\$ 194,721,692	11.9%
DOC	\$ 1,309,878,816	\$ 2,509,690	0.2%
VA	\$ 1,238,060,729	\$	0.0%
DOS	\$ 1,237,511,104	\$ 20,792,300	1.7%
DOI	\$ 1,174,142,382	\$ 2,866,967	0.2%
All other	\$ 1,165,068,286	\$ 1,172,444	0.1%
Education	\$ 956,489,815	\$	0.0%
SSA	\$ 768,267,436	\$	0.0%
USDA	\$ 719,915,434	\$ 53,789,530	7.5%
EPA	\$ 668,783,869	\$ 71,078,246	10.6%
Energy	\$ 612,108,670	\$ 2,932,391	0.5%
HUD	\$ 586,249,483	\$	0.0%
DOL	\$ 554,568,071	\$ 91,318,550	16.5%
DOT	\$ 538,722,071	\$ 112,127,637	20.8%
USAID	\$ 417,410,309	\$	0.0%
SBA	\$ 51,122,195	\$ 27,781,893	54.3%
NLRB	\$ 21,252,943	\$ 1,172,444	5.5%

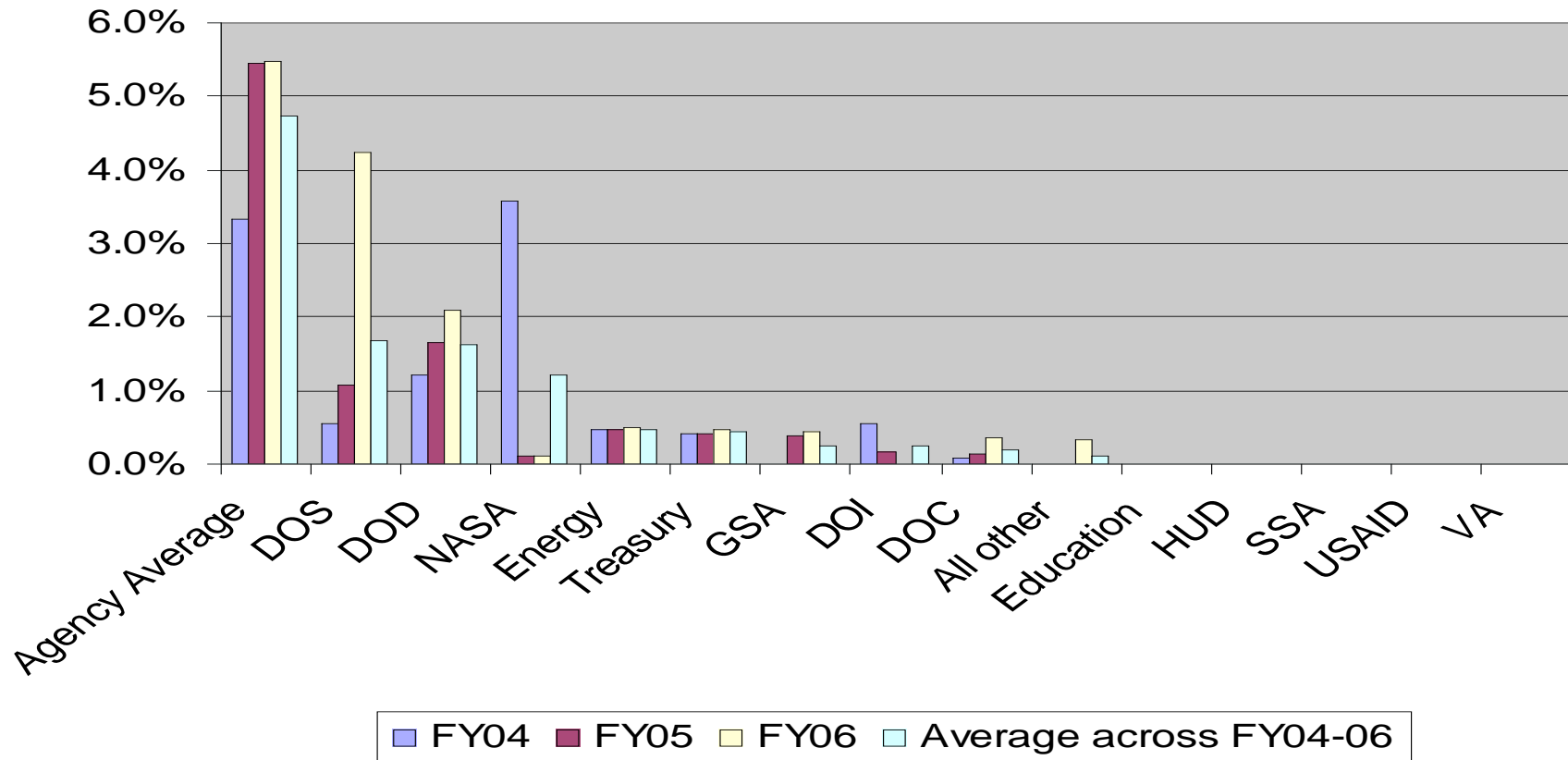


CIO-SP2*i* Utilization for All Agencies with Greater Than Average Utilization



This chart shows the percentage of agency IT dollars spent using CIO-SP2*i* (utilization rate) for all agencies whose utilization rate is higher than the average Across the Federal Government.

CIO-SP2i Utilization for All Agencies with Less Than Average Utilization



This chart shows the percentage of agency IT dollars spent using CIO-SP2i (utilization rate) for all agencies whose utilization rate is lower than the average Across the Federal Government.

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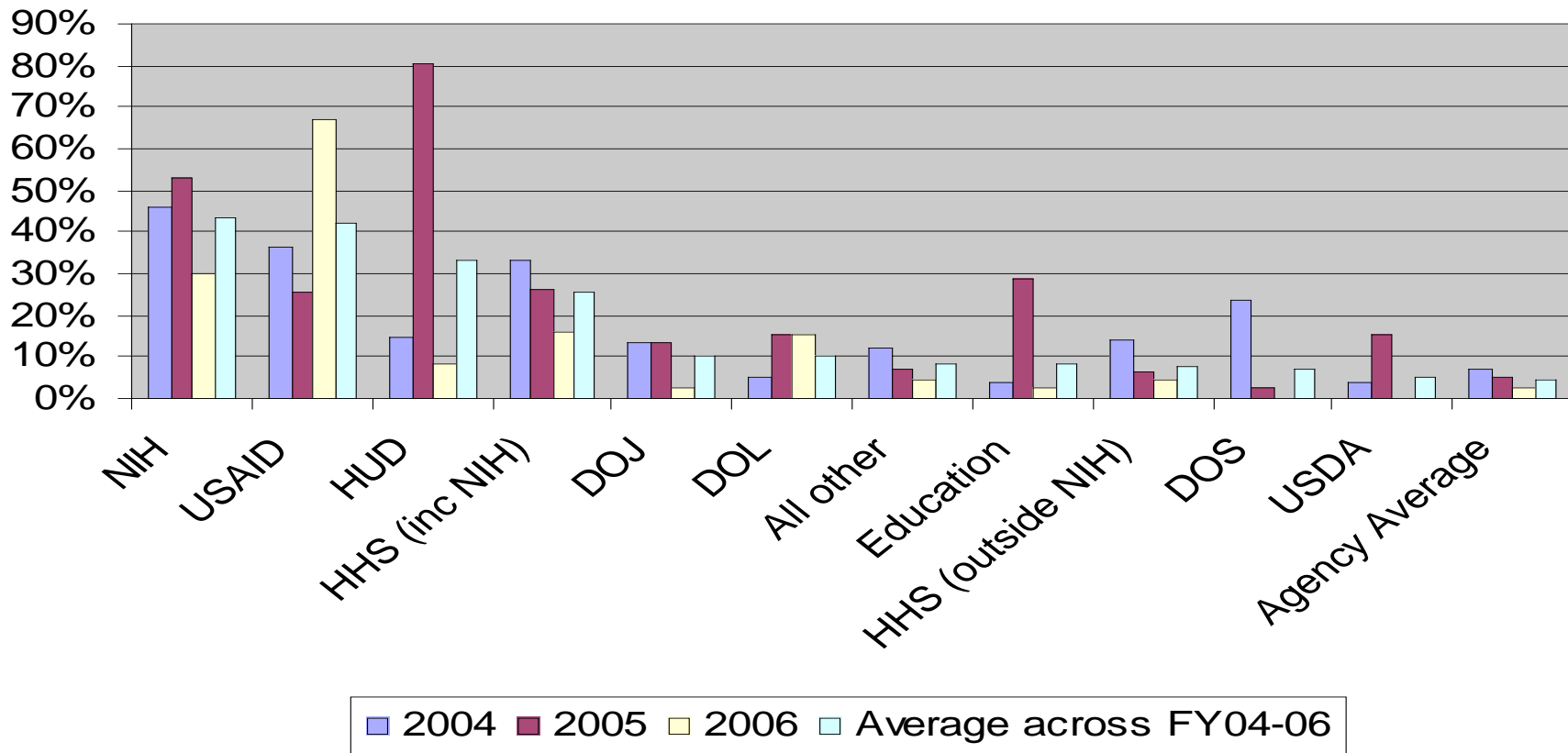
ECS III

Agency	Total IT Equipment Spending (FY04-FY06)	Total <u>ECS III</u> Orders (FY04-06)	ECS III % of Spending
DOD	\$ 14,577,718,231	\$ 464,170,180	3.2%
DHS	\$ 1,161,750,189	\$ 14,215,345	1.2%
Treasury	\$ 1,000,412,897	\$ 11,985,786	1.2%
VA	\$ 963,369,717	\$ 11,144,241	1.2%
GSA	\$ 887,686,745	\$ 11,963,321	1.3%
DOJ	\$ 838,648,239	\$ 85,449,848	10.2%
HHS (inc NIH)	\$ 835,333,528	\$ 213,114,732	25.5%
SSA	\$ 589,469,691	\$ 1,826,406	0.3%
USDA	\$ 567,961,045	\$ 30,366,167	5.3%
DOC	\$ 528,547,220	\$ 17,511,027	3.3%
HHS (outside NIH)	\$ 422,967,436	\$ 33,439,920	7.9%
DOI	\$ 420,932,477	\$ 10,425,063	2.5%
NIH	\$ 412,366,092	\$ 179,674,812	43.6%
DOS	\$ 409,766,137	\$ 29,745,839	7.3%
NASA	\$ 362,362,320	\$ 4,391,147	1.2%
All other	\$ 273,007,932	\$ 22,224,783	8.1%
Energy	\$ 153,329,172	\$ 2,527,603	1.6%
Education	\$ 125,306,928	\$ 10,175,651	8.1%
EPA	\$ 96,600,032	\$ 573,038	0.6%
DOL	\$ 89,723,359	\$ 8,888,896	9.9%
DOT	\$ 82,636,456	\$ 2,910,511	3.5%
SBA	\$ 17,861,293	\$ 396,415	2.2%
HUD	\$ 9,306,344	\$ 4,108,638	33.4%
USAID	\$ 3,920,474	\$ 1,662,835	42.4%



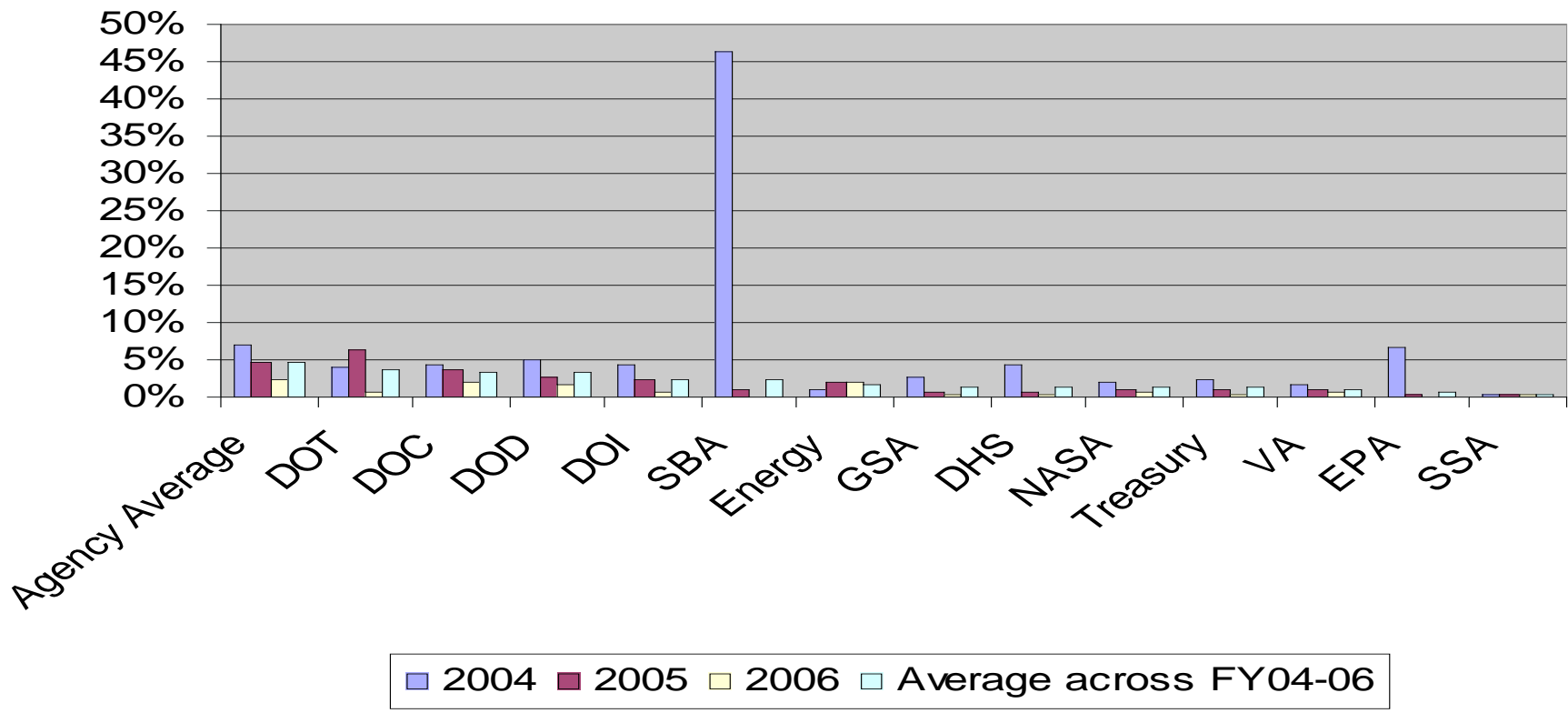
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**ECS III Utilization for All Agencies with Greater Than
Average Utilization**



This chart shows the percentage of agency IT dollars spent using ECS III (utilization rate) for all agencies whose utilization rate is higher than the average Across the Federal Government.

ECS III Utilization for All Agencies with Less Than Average Utilization



This chart shows the percentage of agency IT dollars spent using ECS III (utilization rate) for all agencies whose utilization rate is lower than the average Across the Federal Government.

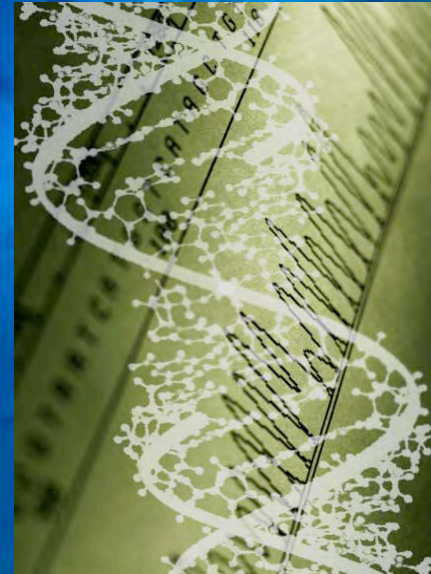
Points of Contact

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