

David Brown is a member of the NISH Products Business Unit and serves as a Business Development Manager. His key account responsibilities include, The Department of Commerce, The General Services Administration, Department of Labor, and Department of Education. He is an AbilityOne Ambassador and has fifteen years of sales and business development experience. As a recipient of a Masters of Business and Administration from The Carey Business School at Johns Hopkins University; he has applied management principles, and sound business practices to increase sales, and identify opportunities for people with severe disabilities. As a Business Development Manager, David builds relationships with contracting activities and offers solutions based on capabilities and capacities.

Noted in his career accomplishments are positions of leadership with National Industries for the Blind, and Coca-Cola Enterprise. Currently, David resides in The District of Columbia.

Choice quote: Aim for achievement and forget about success.